May 2017 Future Plans Survey Poole College of Management Summary Report

This report presents summary results from the May 2017 Future Plans Survey for departments in the Poole College of Management, followed by summary information on employment and further education for the college as a whole.

Department Summaries

The following table provides summary statistics for May 2017 graduates in each of the Poole College of Management departments. It includes the number of students in the department who graduated in May 2017 and the number of those students who submitted the Future Plans Survey. It also includes the number of students who indicated that at the time of the survey they had already accepted a full-time position (including military and volunteer work [e.g., Peace Corps]), and the number who indicated they were either attending or planning on attending graduate or professional school in the coming year. Finally, it includes summary statistics on the self-reported salaries of those having accepted full-time employment.

Table 1: Department Summaries

Department	Survey Population	Survey Respondents	Response Rate	N Full Time Job	N Grad/Prof School*	25th Percentile Salary	Median Salary	75th Percentile Salary	Average Salary	N Reported Salary
Accounting	110	56	50.9%	18	33	46,250	51,250	61,250	53,295	11
Business Mgmt	389	223	57.3%	155	18	41,250	51,250	61,250	51,646	142
Economics	25	17	68.0%	13	2	46,250	56,250	71,250	59,271	12
Total	524	296	56.5%	186	53	41,250	51,250	61,250	52,311	165

^{*}Includes all students planning on going to graduate/professional school in the coming year, including those who have been accepted to graduate/professional school and know where they will be going as well as those who have been accepted to at least one school but have not yet finalized their plans, those who have applied but have not yet been accepted, and those who have not yet applied but plan to do so.

Full-Time Employment (college overall)

Table 2: Name of Company/Organization

rable 2. Name of company/organization	
	Ν
ABB	1
Advanced Anesthesia	1
Agency Within	1
Allen Tate	1
Allscripts	1
Amazon	6
Aon Hewitt	1
AroundCampus Group	1
BMC	1
Backpack Partners	1
Bank of America	2
Bayer	1
Bell Helicopter	1
Blue Cross and Blue Shield of North Carolina	1
CIS by Deloitte	1
CRISP	1
Capital One	1
Capstone Collegiate Communities	1
Capstrat	1
Carolina Panthers	1
Carr, Riggs & Ingram	1
Caterpillarm Inc.	1
Chick-fil-A	1

Table 2: Name of Company/Organization, continued

rable 2. Name of Company/Organization, Continued	
	N
Cintas	2
Cisco	13
Citrix	2
Clinipace Worldwide	1
Cloud Giants	1
Cognizant	1
College Advising Corps	1
CommScope	2
Concord Hospitality Enterprises	1
Construction Metal Products	1
Credit Suisse	2
Crossroads Nissan	1
Deloitte	7
Department of State	1
Duke Energy	3
E. & J. Gallo Winery	2
EY	4
Edward Jones	1
Electric Power Research Institute	1
FHI 360	1
Falls of the Neuse Management	1
Ferguson Enterprises	1
Fidelity Bank	1
Fidelity Investments	1
Financial Symmetry	1

Table 2: Name of Company/Organization, continued

	N
First Citizens Bank	2
FleishmanHillard	1
Foundry Commercial	1
Frito-Lay	1
GDH Consulting	1
GKN Driveline	1
Genworth	1
Get Spiffy, Inc	1
Gladwell Orthodontics	1
GlaxoSmithKline	2
Grant Thornton	1
Greystar	1
HAECO Americas	1
Hajoca Corporation	1
Honda Aircraft	1
IBM	5
IPREO	1
Insight Global	1
Ipreo	5
J.P. Morgan	1
John Deere	2
Kellogg's	1
Kempinski	1
Koroberi	1
Lenovo	1

Table 2: Name of Company/Organization, continued

Lowe's Home Improvement, Corporate Headquarters 1 MATI Energy 1 MHC Kenworth 1 Mackay Communications 1 Mars Wrigley 1 Martin Architectural Products 1 Media Integrations 1 Metlife 1 Movement Mortgage 1 Mutual Distributing 1 N/A 2 NAI Carolantic 1 NetApp 1 Newell Brands 2 PQS Mission Critical 1 Pentair 2 Personify 2 Phreesia 2 Premier Inc. 2 PricewaterhouseCoopers 2 PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1 Reynolds American Inc 1	rable 2. Name of Company/Organization, Continued	
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Martin Architectural Products Media Integrations Metlife Movement Mortgage Mutual Distributing N/A 2 NAI Carolantic NetApp 1 Newell Brands PQS Mission Critical Pentair Personify Phreesia Premier Inc. PricewaterhouseCoopers PwC ROI Revolution RTI International Red Hat 1 Metlife 1 Movement Mortgage 1 1 1 1 1 1 1 1 1 1 1 1 1	Mackay Communications	1
Media Integrations1Metlife1Movement Mortgage1Mutual Distributing1N/A2NAI Carolantic1NetApp1Newell Brands2PQS Mission Critical1Pentair2Personify2Phreesia2Premier Inc.2PricewaterhouseCoopers2PwC1ROI Revolution3RTI International2Red Hat1	Mars Wrigley	1
Metlife 1 Movement Mortgage 1 Mutual Distributing 1 N/A 2 NAI Carolantic 1 NetApp 1 Newell Brands 2 PQS Mission Critical 1 Pentair 2 Personify 2 Phreesia 2 Premier Inc. 2 PricewaterhouseCoopers 2 PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1	Martin Architectural Products	1
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PQS Mission Critical 1 Pentair 2 Personify 2 Phreesia 2 Premier Inc. 2 PricewaterhouseCoopers 2 PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1	NetApp	1
Pentair 2 Personify 2 Phreesia 2 Premier Inc. 2 PricewaterhouseCoopers 2 PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1	Newell Brands	2
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Premier Inc. 2 PricewaterhouseCoopers 2 PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1	Personify	2
PricewaterhouseCoopers 2 PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1	Phreesia	2
PwC 1 ROI Revolution 3 RTI International 2 Red Hat 1	Premier Inc.	2
ROI Revolution 3 RTI International 2 Red Hat 1	PricewaterhouseCoopers	2
RTI International 2 Red Hat 1	PwC	1
Red Hat 1	ROI Revolution	3
	RTI International	2
Reynolds American Inc 1	Red Hat	1
	Reynolds American Inc	1

Table 2: Name of Company/Organization, continued

N
1
2
2
1
1
1
1
1
1
1
1
1
1
1
1
5
1
4
1

Table 3: Location of Company (state)

	N	%
North Carolina	140	77.3
South Carolina	6	3.3
District of Columbia	5	2.8
New York	4	2.2
Washington	3	1.7
Tennessee	2	1.1
Ohio	2	1.1
Iowa	2	1.1
Virginia	2	1.1
Georgia	2	1.1
Wisconsin	1	0.6
California	1	0.6
Texas	1	0.6
Florida	1	0.6
Colorado	1	0.6
Not sure	8	4.4

Table 4: Region of Company (inside/outside NC Triangle)

	N	%
Triangle	94	55.6
Other NC	39	23.1
Outside NC	36	21.3

Table 5: Job Title

	N
Accelerated Talent Development Analyst	1
Account Coordinator	1
Accounting Assistant	1
Alfred Fleishman Diversity Fellow	1
Analyst	2
Analytics Associate	1
Area Manager	1
Artist	1
Assistant Manager	2
Assistant National Bank Examiner	1
Assistant Property Manager	1
Associate Corporate Sales Representative	1
Associate Sales Representative	1
Associate Systems Engineer	1
Audit Analyst	1
Audit Associate	1
Audit Intern	1
Brand Specialist	1
Broker	2
Brokerage Coordinator	1
Brokerage Investment Associate	1
Business Advisory Consultant	1
Business Analyst	4
Business Banking Credit and Relationship Management Analyst	1

Table 5: Job Title, continued

Business Delivery Specialist	N 1
Business Delivery Specialist	1
Business Development	1
Business Technology Analyst	5
Buyer	1
Buyer/Planner	1
Capital Markets & Accounting Advisory Services Associate	1
Car Salesman	1
Client Relations Specialist	1
Client Relationship Specialist	3
Client Service Associate	1
College Advisor	1
Controlled	1
Corporate Accountant (AR)	1
Corporate Banking Analyst	1
Corps Member	1
Customer Relationship Advocate	1
Data Analyst	1
Data Analytics and Information Technology Associate	1
Data Management Specialist	1
DevOps Engineer	1
Digital Marketing Manager	1
Diplomatic Security Service Special Agent	1
District Credit Manager Trainee	1
FSO Tax Intern	1
Field Marketer	1

Table 5: Job Title, continued

Table 5: Job Title, <i>continued</i>	1
	N
Finance Analyst	1
Finance Associate	1
Finance Associate in the Future Leaders Programme	1
Finance Intern	1
Finance Rotational Associate	1
Finance and Accounting Rotational Program	1
Financial Advisor	1
Financial Advisory Consultant	1
Financial Analyst	4
Financial Services Representative	1
Floating Teller	1
Future Leaders Financial Analyst	1
GL Accounting Intern	1
GMI Analyst	1
Global Markets Intelligence Analyst	4
Global Supply Chain Advanced Development Proram	1
Governance PR Specialist	1
Graphic Designer	1
Growth Marketer	1
HR Coordinator	1
HR Data Scientist	1
HR Generalist	1
HRIS Administrator	1
Human Resource Business Partner	1
Human Resources Manager in Training	1

Table 5: Job Title, continued

Infantry Officer Information Analyst II Information Systems Administrator Inside Sales Account Representative Inside Sales Representative Intern Intern Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative 1 Logistics Account Representative Indigition Analyst Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Internet Marketing Analyst Management Trainee Marketing Account Coordinator Marketing Assistant Marketing Specialist Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst	Table 5: Job Title, continued	
Infantry Officer Information Analyst II Information Systems Administrator Inside Sales Account Representative Inside Sales Representative Intern Intern Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative I Logistics Account Representative I Managed Services Payment Analyst I Management Development Program- Phase 1: Sales Representative I Management Trainee I Marketing Account Coordinator I Marketing Assistant I Marketing Specialist I Marketing Strategist I Materials Flow Analyst I N/A I Network Engineer I Development Program- Phase 1: Sales Representative I Marketing Strategist I Materials Flow Analyst I Materials Flow Analyst I Network Engineer I Development Program- Phase I: Sales Representative I Marketing Strategist I Materials Flow Analyst I N/A I Network Engineer		N
Information Analyst II Information Systems Administrator Inside Sales Account Representative Inside Sales Representative Intern Intern Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative It Logistics Account Representative Indigitable Sales Representative Internet Marketing Analyst Internet Marketing Secialist Internet Marketing Analyst Internet Marketing Secialist Internet Marketing Analyst Internet Marketing Secialist Internet Marketing Analyst Internet	Human Resources Representative	2
Information Systems Administrator Inside Sales Account Representative Inside Sales Representative Intern Intern Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative I Logistics Account Representative Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst	Infantry Officer	1
Inside Sales Account Representative Inside Sales Representative Intern Intern Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative Logistics Account Representative Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst 2	Information Analyst II	1
Inside Sales Representative Intern Intern Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative Integrate Sales	Information Systems Administrator	1
Intern, Recruiting Internet Marketing Analyst Internet Marketing Services Payment Analyst Internet Management Development Program- Phase 1: Sales Representative Internet Management Trainee Internet Management Management Trainee Internet Management Trainee Inte	Inside Sales Account Representative	1
Intern, Recruiting Internet Marketing Analyst LASR - Inside Sales Representative Internet Marketing Analyst Internet Marketing Analyst Internet Marketing Analyst Internet Marketing Analyst Internet Marketing Specialist Internet Marketing Account Representative Internet Management Program - Phase 1: Sales Representative Internet Management Trainee Internet Management Trainee Internet Management Program - Phase 1: Sales Representative Internet Management Trainee Internet Management Trainee Internet Management Program - Phase 1: Sales Representative Internet Management Trainee Internet Management Program - Phase 1: Sales Representative Internet Management Prog	Inside Sales Representative	1
Internet Marketing Analyst LASR - Inside Sales Representative Logistics Account Representative Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst	Intern	1
LASR - Inside Sales Representative Logistics Account Representative Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst 1 Logistics Account Representative 1 Management Trainee 3 Management Trainee 3 Manufacturing Reliability Site Resource 1 Marketing Account Coordinator 1 Marketing Assistant 1 Marketing Director 1 Marketing Strategist 1 Materials Flow Analyst 1 Network Engineer 2 Operations Analyst	Intern, Recruiting	1
Logistics Account Representative Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst	Internet Marketing Analyst	3
Managed Services Payment Analyst Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer 2 Operations Analyst	LASR - Inside Sales Representative	1
Management Development Program- Phase 1: Sales Representative Management Trainee Manufacturing Reliability Site Resource Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer Operations Analyst	Logistics Account Representative	1
Management Trainee 3 Manufacturing Reliability Site Resource 1 Marketing Account Coordinator 1 Marketing Assistant 1 Marketing Director 1 Marketing Specialist 2 Marketing Strategist 1 Materials Flow Analyst 1 N/A 1 Network Engineer 2 Operations Analyst 2	Managed Services Payment Analyst	1
Manufacturing Reliability Site Resource 1 Marketing Account Coordinator 1 Marketing Assistant 1 Marketing Director 1 Marketing Specialist 2 Marketing Strategist 1 Materials Flow Analyst 1 N/A 1 Network Engineer 2 Operations Analyst 2 Descriptions Analyst 2 Descriptions Analyst 2 Descriptions Analyst 2 Descriptions Analyst 3 Descriptions Analyst 4 Descriptions Analyst 5 Descriptions Analyst 6 Descriptions Analyst 7 Descriptions Analyst 8 Descriptions Analyst 1 Descriptions Analyst 2 Descriptions Analyst 2 Descriptions Analyst 2 Descriptions Analyst 3 Descriptions Analyst 4 Descriptions Analyst 5 Descriptions Analyst 5 Descriptions Analyst 5 Descriptions Analyst 5 Descriptions Analyst 6 Descriptions Analyst 7 Descriptions Analyst 7 Descriptions Analyst 8 De	Management Development Program- Phase 1: Sales Representative	1
Marketing Account Coordinator Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst N/A Network Engineer 2 Operations Analyst 2	Management Trainee	3
Marketing Assistant Marketing Director Marketing Specialist Marketing Strategist Materials Flow Analyst 1 N/A Network Engineer Operations Analyst 1	Manufacturing Reliability Site Resource	1
Marketing Director 1 Marketing Specialist 2 Marketing Strategist 1 Materials Flow Analyst 1 N/A 1 Network Engineer 2 Operations Analyst 2	Marketing Account Coordinator	1
Marketing Specialist 2 Marketing Strategist 1 Materials Flow Analyst 1 N/A 1 Network Engineer 2 Operations Analyst 2	Marketing Assistant	1
Marketing Strategist 1 Materials Flow Analyst 1 N/A 1 Network Engineer 2 Operations Analyst 2	Marketing Director	1
Materials Flow Analyst 1 N/A 1 Network Engineer 2 Operations Analyst 2	Marketing Specialist	2
N/A 1 Network Engineer 2 Operations Analyst 2	Marketing Strategist	1
Network Engineer 2 Operations Analyst 2	Materials Flow Analyst	1
Operations Analyst 2	N/A	1
	Network Engineer	2
Operations Analyst II 1	Operations Analyst	2
	Operations Analyst II	1

Table 5: Job Title, continued

Table 3. 30b Title, continued	1
	N
Operations Manager	1
Outside Sales	1
Paid Media Associate	1
Planner	1
Process Improvement Specialist	1
Procurement Agent	1
Procurement Contract to Pay Front Desk Generalist	1
Procurement Professional	4
Procurement Specialist I	1
Product Supply Development Program Associate	1
Project Management Consultant	1
Project Manager	2
Recruiter	1
Recruiter 1	1
Research Analyst	1
Risk Analyst	1
Sales Associate	1
Sales Development Representative	2
Sales Representative	2
Sales Trainee	1
Salesforce Consultant	1
Seasonal Equipment Staff Intern	1
Senior Human Resource Assistant	3
Social Media Account Coordinator	1
Sourcing Analyst	2

Table 5: Job Title, continued

	_
	N
Staff Accountant	3
Student Naval Aviator	1
Supply Chain Analyst	1
Supply Chain Associate	1
Supply Chain Contracts Associate	1
Supply Chain Management Development Program	2
Supply Chain Specialist	2
Systems Engineer I	1
Talent Acquisition Coordinator	2
Talent Management Executive	1
Talent Managment Intern	1
Tax Consultant	1
Team Member	1
Technical Analyst	1
Technical Support Engineer	1
Technology Solutions Associate	1
Territory Sales Manager	1
UConnection- Accounts Manager	1

Table 6: Resources Used to Help Get/Locate Job*

	Ν	%
Internship/externship	90	48.4
Career fair at NC State	81	43.5
Applied for job via ePack	74	39.8
Career Development Center	61	32.8
LinkedIn	45	24.2
On-campus interviewing	43	23.1
Family/friends/classmates/co-workers	37	19.9
Personal connection(s) within the company	35	18.8
Consultation with NCSU Career Counselor/Coach	21	11.3
Employer info session on campus	17	9.1
Professional society	15	8.1
Internet: Other	13	7.0
Employer found resume on ePack	10	5.4
Faculty member or found job listing in an NC State dept	10	5.4
Career fair off campus	5	2.7
Co-op experience	3	1.6
Student teaching experience	2	1.1
Staffing agency	1	0.5
Other	11	5.9

^{*}Respondents could select more than one resource.

Further Education (college overall)

Information on graduate/professional school name, school location, and degree pursuing is collected and reported only for respondents who indicated that at the time of the survey they had been accepted to graduate/professional school and definitely knew where they would be going.

Table 7: Name of Graduate/Professional School Students will be Attending

	N
Arizona State University	1
Campbell University	1
Meredith College	2
NC State University	33
North Carolina Central University	1
Ohio University	1
UCSC Piacenza - Italy	1
UNC Greensboro	2
University of Glasgow	1
University of Richmond	1
University of Texas at Austin	1
University of Virginia	1
Vanderbilt University	1
Wake Forest University	2
Washington University in St. Louis.	1

Table 8: Location of Graduate/Professional School Students will be Attending

	N	%
North Carolina	41	82.0
Outside United States	2	4.0
Virginia	2	4.0
Arizona	1	2.0
Ohio	1	2.0
Texas	1	2.0
Tennessee	1	2.0
Missouri	1	2.0

Table 9: Type of Degree*

	Ν	%
Master's	46	90.2
Professional	4	7.8

^{*}Respondents could select more than one degree.

Table 10: Master's Degree

	Ζ
MAC	33
MAEd	1
MBA	7
MGIM	1
MS	3
MSLB	1

Table 11: Professional Degree

	Z
JD	3
PharmD	1

Table 12: Academic Program*

Table 12. Academic Flogram	
	N
Accounting	8
Business	1
Business Administration and Sports Administration	1
Finance	1
Global Commerce	1
Global Luxury Management and Innovation	1
Higher Education Administration	1
JD	1
Jenkins MAC Program	1
Jenkins Master of Accounting Program	1
Juris Doctorate	1
Law school	1
M.S. Economics	1
MAC	2
MAC Program	1
MASTERS OF ACCOUNTING	1
MBA	2
MBA / Project Management	1
Master of Accounting	3
Master of Professional Accounting	1
Master's of Accounting	4
Master's of Science in Data Analytics	1
Masters of Accountancy	1
Masters of Accounting	8
Masters of Business Administration	1

Table 12: Academic Program*

	Ν
Masters of Science in Accounting	1
PharmD/MBA dual degree program	1
Sports Law and Business	1
accounting	1

^{*}Academic program has not been cleaned. Responses are verbatim.

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